

THE 7TH ANNUAL LONDON CONFERENCE
MENA & FRONTIER MARKETS
THE PLAYING FIELD

6 - 9 NOVEMBER 2017
EMIRATES ARSENAL STADIUM
LONDON, UK

THE PLAYING FIELD

Accounting for more than 75% of global growth, emerging and frontier markets are increasingly gaining new investor interest particularly as Middle East markets including Egypt, Saudi Arabia, the United Arab Emirates and Kuwait advance their reform agendas, and as new patterns of trade, domestic demand and external financial conditions present both threats and opportunities across frontier markets. This new global reality makes the 2017 London Conference a critical venue for top global

institutional investors who are seeking first hand insights from C-suite executives from companies across MENA and the frontier that could outperform going forward.

This year's gathering will feature an expanded roster of presenting companies, with participation from outside MENA set to include a large contingent from Pakistan as well as select invitees from Kenya, Nigeria, Bangladesh, Sri Lanka and other compelling frontier markets.



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VENUE

Emirates Arsenal Stadium, London, UK

The Emirates Arsenal Stadium is renowned across the United Kingdom and throughout Europe as one of the most stunning sporting arenas in the world. Located in London, England the Emirates Arsenal Stadium doubles as a high profile international conferences and summits venue, staying true to the global city's reputation as the world's financial center and its business-friendly environment.

Welcoming over 14 million tourists per year, London is also home to famous restaurants, shopping destinations, historical landmarks and cultural opportunities. For further details on convenient

ways to get there, [see here](#). The entrance for the conference will be through the South Entrance (Dial Square Restaurant), with the nearest tube station being Arsenal (Piccadilly Line), an approximately three-minute walk from the stadium. For a more detailed look at the layout of the stadium, please [click here](#).

Emirates Stadium
London N5 1BU
United Kingdom
Tel: +44 (0) 7808883511
deliveries@arsenal.co.uk

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EXPLORING OPPORTUNITIES IN MENA & BEYOND

Regional Outlook

While low oil prices have dominated the region in previous years, new market dynamics are now acting as the key catalysts for the region's growth in 2017. The US Federal Reserve's increase in policy rates, economic reforms undertaken by regional governments, and index-related changes will see investors increasingly seeking opportunities in countries poised to receive a bigger share of emerging markets bound capital flows in 2017. With a currency devaluation bringing Egypt back onto the emerging markets radar; reforms and an outflow in frontier market liquidity from Pakistan being a key driver for the Kuwaiti market; and news on KSA's FTSE & MSCI EM index upgrades, the region today offers compelling opportunities beyond the traditional oil-driven returns.

COUNTRIES	
Egypt	Pakistan
UAE	Sri Lanka
Qatar	Mauritius
Oman	Zimbabwe
KSA	Botswana
Bahrain	Ghana
Morocco	Kenya
Jordan	Nigeria
Lebanon	Rwanda
Kuwait	Tanzania
Iraq	Uganda
Bangladesh	Zambia
Vietnam	

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EGYPT

The float of the Egyptian Pound was a step in the right direction for Egypt. Despite short-term inflationary pressures and higher interest rates, the free float will show the full potential of the Egyptian market and economy. Reforms have revived Foreign Portfolio Flows (FPIs) and will result in an improvement in Foreign Direct Investments (FDIs) as FX currency has been availed. We forecast 3.8% growth in FY16/17 to increase to 4.4% in FY17/18.

UAE

A stronger economic outlook than its GCC peers is likely to continue as the country enjoys a diversified economy and capital inflows. Low pressure on fiscal balances will allow Abu Dhabi to reverse its fiscal retrenchment in 2017, leading to accelerated economic growth. In parallel, Dubai is continuing with an expansionary fiscal budget as it continues to boost investments ahead of the Dubai Expo in 2020.





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QATAR

The government is expected to continue spending on infrastructure projects, especially those linked to the World Cup 2022 and Qatar vision 2030. Qatar benefits from a low budget breakeven oil price, but further pressure on gas prices is a risk, especially as global LNG supply picks up. Some weakness on the government's efforts to rationalize spending post decline in oil prices may negatively impact consumption.



OMAN

The Sultanate is expected to see slow GDP growth continuing in 2017, on the back of ongoing austerity measures. Low oil prices indicate that the budget deficit will remain at high levels for the near future, given the high budget breakeven for Oman (2nd highest in the GCC after Bahrain). We forecast overall fiscal deficit to narrow to 11.2% of GDP in 2017, and to 7.9% in 2018, with the government needing to deliver strongly on reforms this year.

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KSA

2017 may see some recovery in growth after a difficult 2016 for the Kingdom, but fiscal retrenchment remains an important factor given the limited recovery in oil prices in 2016. MSCI EM status will be an important driver of investor interest in KSA. We expect real GDP to contract by 0.4% in 2017, largely due to oil production cuts, before it rebounds to 1.9% growth in 2018.

BAHRAIN

Bahrain's economic growth is expected to slow to 2% in 2016 and 1.7% in 2017 on the back of continued austerity measures that will further hit consumption. Net foreign assets have reached a critical level, requiring intervention by GCC allies or further external debt issuances. Domestic political unrest and escalating regional risks are a drag on growth and investor confidence, though the former has eased since 2011.





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MOROCCO

The economy is likely to enjoy a strong year with agricultural production recovering strongly and non-agriculture growth maintaining its relatively modest performance. Morocco is expected to start gradual liberalisation of the Dirham by June 2017 as part of its efforts to liberalise its economy. The country is also planning to issue its first domestic Sukuk issuance in 2H17 following the adoption of Islamic banking legislation last year.



JORDAN

Economic growth is likely to remain at the 3% mark in 2017, as regional political instability continues to weigh on economic activity. The extended Stand-By Agreement with the IMF provides a cushion against external shocks. In addition, foreign reserves remain at a comfortable level. Fiscal deficits have been reduced to low single digits as share of GDP, but the country remains dependent on foreign grants to fund its deficit.

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KUWAIT

Having the lowest break-even oil price amongst the GCC countries, Kuwait's macro stability is supported by low deficits and very high levels of foreign assets. Economic activity remains decent as implementation of the government's investment program remains on track especially with recent legislative changes allowing spending not to be interrupted by parliament. Equity market reforms, with the establishment of Bursa Kuwait, are an interesting development which may improve investors' access to the stock market.

LEBANON

The macro-economic outlook has improved in the light of the initial resolution of the political deadlock. This has started to boost investor confidence, though things are still at an early stage. A lasting recovery in sentiment and boost to GDP growth in Lebanon is still dependent on Syria's conflict resolution.



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IRAQ

The Iraqi economy is going through tough economic conditions, having to deal with two simultaneous shocks of lower oil prices and a war against the Islamic State to regain territory in the west. The non-oil economy has contracted by 8% in 2016, according to the IMF, representing the third contraction in a row and following a 19% contraction in 2015. To deal with such challenges, the government signed a three-year USD 5.34 bn Stand-By Agreement with the IMF coming after a USD 1.2 bn loan in mid-2015. The economic outlook is set to improve slightly in 2017 with the recovery in oil prices providing a relief to fiscal and external balances and a slight boost to private consumption. Fiscal balances will remain in the red though with Iraq in need of oil prices closer to the USD 60 level to balance its budget.



BANGLADESH

Bangladesh is a growth economy, which the IMF expects to grow around 6.5%-7% in the next few years. There are a few clouds on the horizon – the ripple effect from Trump's presidency has dampened enthusiasm somewhat in Bangladesh, as it is yet unknown what effect US trade protectionism will have on the economy. Furthermore, reduced workers' remittances, especially from those in KSA, have hit household spending. Nevertheless, Bangladesh is set to outgrow most of its peers in GDP growth in the next few years and remains an economy to watch closely.





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PAKISTAN

Pakistan's economy should continue to grow at above 5% in 2017 as the country benefits from improvements in security, rising FDI (notably the China-Pakistan Economic Corridor) and relatively low oil prices. In addition, improved inflation dynamics and fiscal deficit reduction will improve the economic fundamentals. We also see a potential catalyst from the lead-up to elections in 1H18, while the MSCI EM upgrade (May 2017) should have a positive impact on stock market performance. The country still faces some challenges, but we are optimistic of the overall outlook for the economy of Pakistan.

SRI LANKA

Sri Lanka's economy has continued to grow at a mild 4-5% over the past few years and we expect it to remain in this low-growth orbit until 2020. The disastrous drought in Sri Lanka, the worst in 40 years, had a serious effect on the economy and meant that the last harvest was a massive failure for large swathes of the countryside. However, the overall impact on GDP is limited thanks to growth in other sectors.





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MAURITIUS

Mauritius remains the most stable economy and political entity in Africa, which offers investors calm in a turbulent region. The IMF expects 3.9% growth in 2017, and a slight acceleration thereafter. The main driving forces behind the Mauritius economy are financial services, an expanding outsourcing sector, and tourism. While its stability is a virtue, Mauritius lacks the high risk/high reward potential seen in other African countries. We are moderately positive for Mauritius in 2017.



ZIMBABWE

The outlook for Zimbabwe's economy remains dire and its crippling cash shortage has left a black hole in the financial system that is affecting the whole economy. The country's liquidity squeeze needs to be addressed but there seems to be few options available to fix this, making us negative on Zimbabwe in 2017. According to the IMF the economy shrank 0.3% last year, and will contract a further 2.5% this year.



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BOTSWANA

Although Botswana's economy is expected to see a step-up in real GDP growth to 4% in 2017 (from 2.9% in 2016 and -1.7% in 2015), concerns remain about the financial stability of its banking system, which was negatively impacted by the decline in mineral prices in 2015 and the sluggish recovery in global consumption post the financial crisis. Putting in place a legislative framework that clearly outlines how distressed banks will be resolved will be key to meeting its growth targets in 2017 and beyond. We are positive on Botswana consumer names in 2017

GHANA

With a new administration having won a strong mandate, there is scope for the government to pursue the structural adjustment (under the IMF program) and reforms required for real GDP growth to continue to accelerate in 2017 (5.8% vs 4% in 2016) and beyond (9% by 2018). Key to Ghana's outlook is continued financial discipline (reduced recurring expenditure and debt levels) and more transparency and accountability in the energy sector. The latter would allow for increased production and a rapid build-up in foreign reserves, which are essential for sustainable development. We are positive on Ghana in 2017.

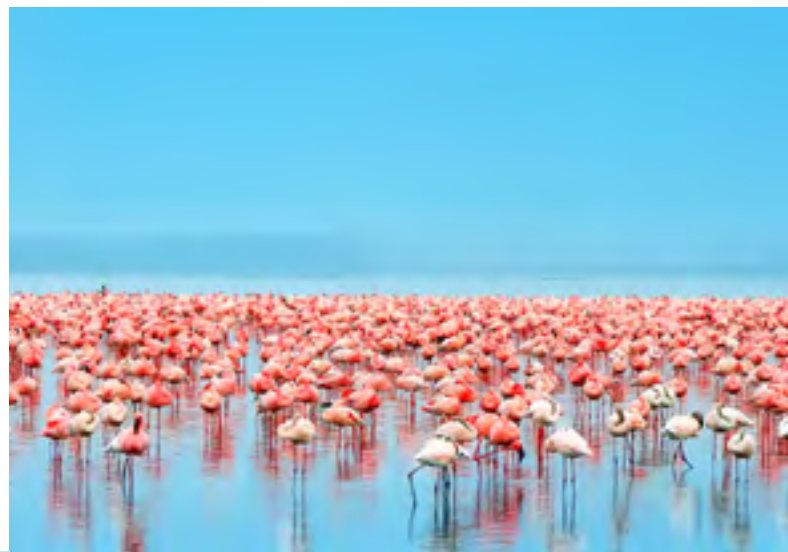


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KENYA

For Kenya, 2017 is dominated by the general elections. Peaceful elections that provide the president and winning political party to govern with a strong mandate will allow for growth to accelerate in 2018 (5.8% vs 5.3% in 2017). However, there are considerable challenges; most immediate are the food shortages following the 2016 drought and poor harvests this year. Also, the interest rate caps have slowed bank intermediation significantly and resulted in a notable deterioration in asset quality. Our forecast for Kenya in 2017 is mixed, as we are concerned by financials but consumer and telco names remain sturdy.



NIGERIA

Continued uncertainties around the health of the president will make 2017 a challenging year to forecast in Nigeria. Key to putting the country on the road to recovery will be exchange rate stability. Market belief and support in a managed exchange rate is a prerequisite for FDI to return to Nigeria. Additionally, clarity on how the administration intends to fund its expansionary budget will be needed for the rate environment to stabilise. With regards to Nigeria's banks, we would highlight a widening gap between the tier 1 banks and the rest of the banking system. This will force rapid consolidation and/or bank closures. We are negative on Nigeria in 2017, but very optimistic on its tier 1 brands across all sectors, as the macro challenges represent significant scope for market share gains.





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RWANDA

Although the growth outlook is expected to remain broadly stable on 2016 levels of c. 6% y-o-y (real GDP), the operating environment is expected to be increasingly challenging as the Central Bank tightens rates and the government controls expenditure. Year-to-date we have already seen a faster than expected depreciation in the currency and a higher inflationary environment. Long-term, these structural adjustments should be a positive for Rwanda, which we expect to grow at an annual rate of between 6% and 7%. Rwanda looks cloudy for 2017 but a positive increase is expected for 2018.

TANZANIA

Tanzania has had a challenging start to 2017, despite ending 2016 on a very strong note, with real GDP growth of 7%. These challenges can be explained by the slow budget implementation, a decrease in monetary aggregates and credit to the private sector, and the impact of a drought. Encouragingly, we expect these factors to ease in the second half of the year and the growth momentum to strengthen. We remain positive on Tanzania in 2017, as we expect real GDP growth to stay at around 7%, which will notably be bolstered by increased gas exportation in 2019.



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UGANDA

Whilst we expect real GDP growth in 2017 to remain generally stable at around 5%, the start of the year seen some rough patches for Uganda. These include a very tense general election in 2016, the continued depreciation in the currency and slowdown in economic activity. Although the government has continued to invest in infrastructure, low tax collection and reduced fiscal support have limited expenditure. Additionally, poor job creation in the private sector continues to threaten the social fabric of the country. However, with oil production expected to begin in 2018/19, economic activity should pick up considerably over the next couple of years. We are moderately negative on Uganda in 2017, but do see value in its market leading franchises.



ZAMBIA

Like 2016, 2017 will be a challenging year for Zambia, although moderately better. In 2017, we expect Zambia to benefit from a better harvest following good rains and stronger exports on higher commodity prices. However, its structural challenges with power and inadequate infrastructure will continue to restrict its growth. With regards to Zambia's banks, we remain concerned by their financial stability due to their poor back books and tight levels of capitalization. We are hopeful for a notable turnaround for Zambia in 2018 while remaining pessimistic of its prospects in 2017.



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INVITED COMPANIES

Consumer Discretionary	Country	website	RIC	bloomberg code
Arafa Holding	Egypt	www.arafaholding.com	AIVC.CA	AIVC EY
Budget Saudi	Saudi Arabia	www.budgetsaudi.com	4260.SE	BUDGET AB
eXtra	Saudi Arabia	www.extrastores.com	4003.SE	EXTRA AB
Fawaz Al Hokair	Saudi Arabia	www.fawazalhokair.com	4240.SE	ALHOKAIR AB
GB Auto	Egypt	www.ghabbourauto.com	AUTO.CA	AUTO EY
Human Soft	Kuwait	www.human-soft.com	HUMN.KW	HUMANSFT KK
Mobile World Investment Corp	VIETNAM	www.mwg.vn	MWG.HM	MWG VN
Oriental Weavers	Egypt	www.orientalweavers.com	ORWE.CA	ORWE EY
Singer Bangladesh Limited	Bangladesh	www.singerbd.com	SGBD.DH	SINGER BD

Consumer Staples	Country	website	RIC	bloomberg code
Al Meera	Qatar	www.almeera.com	MERS.QA	MERS QD
Cairo Poultry	Egypt	www.cpg.com.eg	POUL.CA	POUL EY
Domty	Egypt	www.domty.org	DOMT.CA	DOMT EY
Eastern Company	Egypt	www.easternegypt.com	EAST.CA	EAST EY
Edita	Egypt	www.edita.com.eg	EFID.CA	EFID EY
Halwani Brothers	Saudi Arabia	www.halwani.com	6001.SE	HB AB
Juhayna	Egypt	www.juhayna.com	JUFO.CA	JUFO EY
Masan Group	VIETNAM	www.masangroup.com	MSN.HM	MSN VN
NADEC	Saudi Arabia	www.nadec.com.sa	6010.SE	NADEC AB
Obourland	Egypt	www.obourland.com	OLFI.CA	OLFI EY
Savola Group	Saudi Arabia	www.savola.com	2050.SE	SAVOLA AB

Energy	Country	website	RIC	bloomberg code
ADES International Holding LTD	Egypt	http://www.adesgroup.com/	ADES.L	ADES LN
Dana Gas	United Arab Emirates	www.danagas.ae	DANA.AD	DANA UH
Lamprell	United Arab Emirates	www.lamprell.com	LAM LN lam	LAM.L
Lekoil	Nigeria	www.lekoil.com	LEK.L	LEK LN
Maridive	Egypt	www.maridivegroup.net	MOIL.CA	MOIL EY
Oil & Gas Development Company Limited	Pakistan	www.ogdc.com	OGDC.KA	OGDC PA

Financials	Country	website	RIC	bloomberg code
Access Bank	Nigeria	www.accessbankplc.com	ACCESS.LG	ACCESS NL
Attijariwafa Bank	Morocco	www.attijariwafabank.com	ATW.CS	ATW MC
Bank Audi	Lebanon	www.bankaudiigroup.com	AUSR.BY	AUSR LB
Bank Muscat	Oman	www.bankmuscat.com	BMAO.OM	BKMB OM

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BGEO Group plc	Georgia	www.bgeo.com	BGEO.L	BGEO LN
BMCE Bank	Morocco	www.bmcebank.ma	BMCE.CS	BCE MC
Burgan Bank	Kuwait	www.burgan.com	BURG.KW	BURG KK
Centum	Kenya	centum.co.ke/	ICDC.NR	CENTUM KN
CIB	Egypt	www.cibeg.com	COMI.CA	COMI EY
Commercial Bank of Ceylon	Sri Lanka	www.combank.lk	COMB.CM	COMB SL
Commercial Bank of Qatar CBQ	Qatar	www.cbq.qa	COMB.QA	CBQK QD
Cooperative Bank of Kenya	Kenya	WWW.CO-OPBANK.CO.KE	COOPNR	COOP KN
Doha Bank	Qatar	www.dohabank.com.qa	DOBK.QA	DHBK QD
Dubai Islamic Bank	United Arab Emirates	www.dib.ae	DISB.DU	DIB UH
Ecobank Transnational Incorporated (ETI)	Africa	www.ecobank.com	EBG.GH	EBG GN
EFG Hermes Holding	Egypt	www.efg-hermes.com	HRHO.CA	HRHO EY
EK Holding	Egypt	www.ekholding.com	EKHO.CA	EKHO EY
Emirates NBD	United Arab Emirates	www.emiratesnbd.com	ENBD.DU	EMIRATES UH
GFH Financial Group	Bahrain	www.gfh.com	GFHB.BH	GFH BI
Gulf Bank	Kuwait	www.e-gulfbank.com	GBKK.KW	GBK KK
Housing and Development Bank	Egypt	www.hdb-egy.com	HDBK.CA	HDBK EY
Jordan Ahli Bank	Jordan	www.ahli.com	AHLI.AM	AHLI JR
Masraf Al Rayan	Qatar	www.alrayan.com	MARK.QA	MARK QD
Nairobi Stock Exchange	Kenya	https://www.nse.co.ke/	NSE.NR	NSE KN
NBK	Kuwait	www.nbk.com	NBKK.KW	NBK KK
Nigerian Stock Exchange	Nigeria	www.nse.com.ng		
Pakistan Stock Exchange	Pakistan	www.psx.com.pk	N/A	EPRX PA
Qalaa Holdings	Egypt	www.qalaaholdings.com	CCAP.CA	CCAP EY
Qatar Insurance Company QIC	Qatar	www.qatarinsurance.com	QINS.QA	QATI QD
Qatar National Bank QNB	Qatar	www.qnb.com.qa	QNBK.QA	QNBK QD
Stanbic IBTC	Nigeria	www.stanbicibtcbank.com	IBTC.LG	STANBIC NL
TBC BANK GROUP PLC	Georgia	WWW.TBCBANKGROUP.COM	TBCG.L	TBCG LN
Wala'a Insurance	Saudi Arabia	www.walaa.com	8060.SE	WALAA AB

Health Care	Country	website	RIC	bloomberg code
Al Hammadi Company for Development & Investment	Saudi Arabia	www.alhammadi.com	4007.SE	ALHAMMAD AB
Cleopatra Hospitals	Egypt	www.cleopatrahospital.com	CLHO.CA	CLHO EY
Dallah Healthcare	Saudi Arabia	www.dallahhealth.com	4004.SE	DALLAH AB
EIPICO	Egypt	www.eipico.com.eg	PHAR.CA	PHAR EY
Hikma Pharmaceuticals	Jordan	www.hikma.com	HIK.L	HIK LN
Integrated Diagnostics Holdings (IDH)	Egypt	www.idhcorp.com	IDHC.L	IDHC LN
NMC Healthcare	United Arab Emirates	www.nmc.ae	NMC.L	NMC LN

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Index Providers	Country	website	RIC	bloomberg code
FTSE Russell	MENA & Frontier	www.ftserussell.com		

Industrials	Country	website	RIC	bloomberg code
Agility	Kuwait	www.agilitylogistics.com	AGLT.KW	AGLTY KK
Aramex	United Arab Emirates	www.aramex.com	ARMX.DU	ARMX UH
Bawan Company	Saudi Arabia	www.bawan.com.sa	1302.SE	BAWAN AB
Elsewedy Electric	Egypt	www.elsewedyelectric.com	SWDY.CA	SWDY EY
Gulf Warehousing Makhazin	Qatar	www.gulfwarehousing.com	GWCS.QA	GWCS QD
Lecico Egypt	Egypt	www.lecicoegypt.com	LCSW.CA	LCSW EY
Orascom Construction Limited	Egypt	www.orascom.com	ORAS.CA	ORAS EY
Pak Elektron	Pakistan	www.pel.com.pk	PKEL.KA	PAEL PA
Rak Ceramics	United Arab Emirates	www.rakceramics.com	RKCE.AD	RAKCEC UH
Saudi Industrial Services Company SISCO	Saudi Arabia	www.sisco.com.sa	2190.SE	SISCO AB
Tabreed	United Arab Emirates	www.tabreed.com	TABR.DU	TABREED UH

Information Technology	Country	website	RIC	bloomberg code
Raya Contact Center	Egypt	http://www.rayacc.com/	RACC.CA	RACC EY

Materials	Country	website	RIC	bloomberg code
Abu Qir Fertilizers	Egypt	http://abuqir.net/en	ABUK.CA	ABUK EY
AMOC	Egypt	www.amocalex.com	AMOC.CA	AMOC EY
Arabian Cement (Egypt)	Egypt	www.arabiancement.com	ARCC.CA	ARCC EY
ARM	Kenya	www.armcement.com	ARM.NR	ARML KN
Centamin	Egypt	www.centamin.com	CEY.L	CEY LN
Dangote Cement	Nigeria	www.dangotecement.com	DANGCEM.LG	DANGCEM NL
DG Khan Cement	Pakistan	www.dgcement.com	DGKH.KA	DGKC PA
Engro Corporation Limited	Pakistan	www.engro.com	EGCH.KA	ENGRO PA
Ezzsteel	Egypt	www.ezzsteel.com	ESRS.CA	ESRS EY
ICI Pakistan Ltd	Pakistan	www.ici.com.pk	ICI.KA	ICI PA
IQ/GISS	Qatar	www.industriesqatar.com.qa	IQCD.QA	IQCD QD
Kohinoor Maple Leaf Group	Pakistan	www.kmlg.com	MPLF.KA	MLCF PA
Maaden	Saudi Arabia	www.maaden.com.sa	1211.SE	MAADEN AB
OCI NV	Netherlands	http://www.oci.nl/	OCI.AS	OCI NA
Sahara Petrochemical Company	Saudi Arabia	www.saharapcc.com	2260.SE	SPC AB
Suez Cement	Egypt	www.suezcement.com.eg	SUCE.CA	SUCE EY
Yamama Cement	Saudi Arabia	www.yamamacement.com	3020.SE	YACCO AB

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Real Estate & Hospitality	Country	website	RIC	bloomberg code
Al Hokair Group for Tourism & Development	Saudi Arabia	www.alhokair.com	1820.SE	AATD AB
Al Mazaya Holding Co.	Kuwait	www.mazayarealestate.com	MAZA.KW	MAZAYA KK
Amer Group	Egypt	www.amer-group.com	AMER.CA	AMER EY
DAMAC Properties	United Arab Emirates	www.damacproperties.com	DAMAC.DU	DAMAC UH
Dar Al Arkan	Saudi Arabia	www.alarkan.com	4300.SE	ALARKAN AB
Douja Promotion Groupe ADDOHA	Morocco	www.groupeaddoha.com	ADH.CS	ADH MC
Egyptian Resorts Company	Egypt	www.erc-egypt.com	EGTS.CA	EGTS EY
Emaar the Economic City	Saudi Arabia	www.emaar.com	4220.SE	EMAAR AB
Emirates Reit	United Arab Emirates	www.reit.ae	REIT.DI	REIT DU
Eshraq Properties Company	United Arab Emirates	eshraquae.com	ESHR.AD	ESHRAQ UH
Madinet Nasr for Housing & Development	Egypt	www.mnhd.net	MNHD.CA	MNHD EY
Manazel Real Estate	United Arab Emirates	www.manazel-re.com	MANZp.AD	MANAZEL UH
National Real Estate	Kuwait	www.nrec.com.kw	NREK.KW	NRE KK
Orascom Development Egypt	Egypt	www.orascomdh.com	ODHR.CA	ODHN EY
Palm Hills	Egypt	www.palmhillsdevelopments.com	PHDC.CA	PHDC EY
Porto Group	Egypt	www.portogroup.com	PORT.CA	PORT EY
Résidences Dar Saada RDS	Morocco	www.espacessaada.com	RDS.CS	RDS MC
SODIC	Egypt	www.sodic.com	OCDI.CA	OCDI EY
TMG Holding	Egypt	www.talaatmoustafa.com	TMGH.CA	TMGH EY
Union Properties	United Arab Emirates	www.up.ae	UPRO.DU	UPP UH

Telecommunication Services	Country	website	RIC	bloomberg code
Etisalat Group	United Arab Emirates	www.etisalat.ae	ETEL.AD	ETISALAT UH
Mobily	Saudi Arabia	www.mobily.com.sa	7020.SE	EEC AB
Ooredoo Group	Qatar	www.ooredoo.qa	ORDS.QA	ORDS QD
Ooredoo Oman	Oman	www.ooredoo.om	ORDS.OM	ORDS OM
Safaricom	Kenya	www.safaricom.co.ke	SCOM.NR	SAFCOM KN
Viva Kuwait Telecommunications	Kuwait	www.viva.com.kw	VIVA.KW	VIVA KK

Utilities	Country	website	RIC	bloomberg code
Aksa Enerji	Turkey	www.aksaenerji.com.tr	AKSEN.IS	AKSEN TI
HUB Power Co	Pakistan	www.hubpower.com	HPWR.KA	HUBC PA
Qatar Electricity and Water Company QEWC	Qatar	www.qewc.com	QEWC.QA	QEWS QD
Umeme Limited	Uganda	WWW.UMEME.CO.UG	UMEME.UG	UMEM UG

THE 7TH ANNUAL LONDON CONFERENCE
MENA & FRONTIER MARKETS
THE PLAYING FIELD

6 - 9 NOVEMBER 2017
EMIRATES ARSENAL STADIUM
LONDON, UK

USEFUL INFORMATION

Accommodation

EFG Hermes has negotiated conference rates at the St. Pancras Renaissance London Hotel, an elegant, unique five-star hotel that fuses Victorian splendor with contemporary style. The hotel is adjoined to St. Pancras railway station, set in the heart of Central London with more underground connections than any other London station and four main services from the station – Eurostar, East Midlands Trains, Southeastern and ThamesLink. The hotel offers easy access to Oxford Street, Bicester Village, and many of the other famous restaurants, shopping destinations, historical landmarks and cultural opportunities that London and the UK have to offer.

Visas

Please consult the British embassy or consulate nearest you for information regarding visa requirements. If you require assistance obtaining a visa, we would be pleased to send you an official invitation that can be presented when applying.

Please contact us at londonconference@efg-hermes.com for further assistance in this regard.

Language

The official language of the conference is English.

Climate

Temperatures in London in early-November typically range between daytime highs of 10° and overnight lows of 6° Celsius (50° and 43° Fahrenheit), although the weather can be unpredictable. Rain is common at this time of year.

Time Zone

GMT-1 during the conference.

Dress Code

Formal business attire is generally recommended throughout the course of the conference.

Important Deadlines

Registration	6 October 2017
Flight information	6 October 2017
High resolution logo	6 October 2017
AV Form	6 October 2017
Presentation	22 October 2017
Shipping Form	24 October 2017

Information on the program, the list of companies presenting and logistics will be regularly updated on the 7th Annual London Conference website.

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TRANSPORTATION

To and from airport

Transportation services to and from the airport can be arranged directly through the concierge desk at the St. Pancras Renaissance London Hotel for a charge.

To and from conference venue

EFG Hermes will be arranging complimentary shuttle buses to transport conference participants from the St. Pancras Renaissance Hotel to and from the conference venue. A detailed transportation schedule will be made available ahead of the conference.

Contact Information

St. Pancras Renaissance London Hotel,
Concierge Euston Road
London, England NW1 2AR United Kingdom

Phone: +44 (0) 20 7841 4831

Email : hope.clark@renaissancehotels.com

URL : <http://www.marriott.co.uk/hotels/travel/lonpr-st-pancras-renaissance-london-hotel/>

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DAY 1: MONDAY, 6 NOVEMBER 2017

- 07:00 – 18:00** Registration, Scheduling & Hospitality [Woolwich Suite, East Entrance]
- 08:00 – 11:50** One on One Meetings [Executive Boxes]
- 12:00 – 12:05** A welcome note by Karim Awad, Group CEO EFG Hermes Holding [Dial Square Suite]
- 12:00 – 13:20** Lunch [Dial Square Suite]
- 13:30 – 18:20** One on One Meetings [Executive Boxes]

DAY 2: TUESDAY, 7 NOVEMBER 2017

- 08:00 – 18:00** Registration, Scheduling & Hospitality [Woolwich Suite, East Entrance]
- 08:00 – 11:50** One on One Meetings [Executive Boxes]
- 12:00 – 13:20** Lunch [Dial Square Suite]
- 13:30 – 18:20** One on One Meetings [Executive Boxes]

DAY 3: WEDNESDAY, 8 NOVEMBER 2017

- 07:00 – 18:00** Registration, Scheduling & Hospitality [Woolwich Suite, East Entrance]
- 08:00 – 11:50** One on One Meetings [Executive Boxes]
- 12:00 – 13:20** Lunch [Dial Square Suite]
- 13:30 – 18:20** One on One Meetings [Executive Boxes]

DAY 4: THURSDAY, 9 NOVEMBER 2017

- 08:00 – 19:00** Registration, Scheduling & Hospitality [Woolwich Suite, East Entrance]
- 08:00 – 11:50** One on One Meetings [Executive Boxes]
- 12:00 – 13:20** Lunch [Dial Square Suite]
- 13:30 – 18:20** One on One Meetings [Executive Boxes]

Note: Above agenda is subject to change.